Date: 10/31/16

Sales Order

Station:	WIBC-FM		*****	11011000000000	Agency:	KATZ GROUP	SALES				
Contract Name: CWA / 4714 WIBC					Address: 125 West 55th Street						
Contract#:	************			(none)	City:	New York	State: N	YZip:	10019		
Start Date:	11/01/16	End Date	. 11	1/08/16	Buyer:			************			
Revenue Ty	pe: NATIONAL POI	LITICAL	Туре:	Cash	Tax Schedul	le:			(None)		
Advertiser:	ISSUE (A)				Agency Com	nmission %: 15					
Address:				*****	Billing Cycle	: Standard					
City:		State:	Zip:		Salesperson	: EASTMANPHIL	ADEL	Comm %:	8.50		
Product Nan	ne: CWA/4714/J.Gr	egg PRO			Makegood P	Policy: WITHIN CC	NTRACT	DATES			
Estimate #:	4714										
Competitive	Code: PO-POLITIC	AL ISSLIE	20								

No	DA [*]	TES	Alt	TIN	MES	LEN		DISTRIBUTION								RATE	TOTALS		DTV
140	START	END	wks	START	END	LEN	М	Т	W	Т	F	SA	SU	Per Wk	D/W	KAIE	SPOTS	rs \$\$	PTY
1	11/01/16	11/01/16		6:00 AM	10:00 AM	60		1						1	D	300.00	1	300.00	
2	11/01/16	11/01/16		10:00 AM	3:00 PM	60		1						1	D	250.00	1	250.00	
3	11/01/16	11/01/16		3:00 PM	7:00 PM	60		1						1	D	250.00	1	250.00	
4	11/02/16	11/04/16		6:00 AM	10:00 AM	60			Х	Х	Х			3	W	300.00	3	900.00	
5	11/02/16	11/04/16		10:00 AM	3:00 PM	60			Х	Х	Х			3	W	250.00	3	750.00	
6	11/02/16	11/04/16		3:00 PM	7:00 PM	60			Х	Х	Х			3	W	250.00	3	750.00	
7	11/07/16	11/08/16		6:00 AM	10:00 AM	60	Х	Х						1	W	300.00	1	300.00	
8	11/07/16	11/08/16		10:00 AM	3:00 PM	60	Х	Х						1	W	250.00	1	250.00	
9	11/07/16	11/08/16		3:00 PM	7:00 PM	60	Х	Х						1	W	250.00	1	250.00	
10	11/05/16	11/05/16		6:00 AM	7:00 PM	60						2		2	D	80.00	2	160.00	
11	11/06/16	11/06/16		6:00 AM	7:00 PM	60							2	2	D	80.00	2	160.00	

Billing Projections: By Month Nov 16 CA 4,320.00 ST 4,320.00 Print Spot Prices **TOTAL SPOTS** 19 4,320.00 **GROSS TOTAL \$** 19 **ADJUSTED SPOTS** 4,320.00 ADJUSTED TOTAL \$ APPROVE DECLINE 13 General Manager Sales Manager National Sales Manager Local Sales Manager pot Length

Oct 31, 16 CONT# 30214804 Mod# Ver# 1 (Last =) REP **EASTMAN** TO WIBC-FM (Indianapolis IN) FM PATRICK MCGEE OFF **PHILADELPHIA** AGY Katz Media Group ADDR 125 West 55th Street 3rd Floor New York, NY 10019 **BYR Helen Hanratty ADV COMMUNICATIONS WORKERS OF AMERICA**

Oct 26, 16 - Nov 10, 16

DDS CONT# 0 C/P/E: / / 4714

SALESPERSON FAX#

PH#

* REP ORDER COMMENT *

CWA

PDT

FLT

** 10/31/2016 10:14:00 AM: THIS IS A KATZ MEDIA GROUP ORDER. ALL BILLING SHOULD BE SENT TO KATZ MEDIA GROUP 125 W 55TH ST./NY,NY 10019. KATZ MEDIA GROUP IS NOT LIABLE FOR PAYMENT.

МС	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS
		FLIGHT 1							
	1.1	WThF,MTu	6A - 10A	60	10/26/2016 - 11/1/2016	1W	1	\$300.00	1
	1.2	WThF,MTu	10A - 3P	60	10/26/2016 - 11/1/2016	1W	1	\$250.00	1
	1.3	WThF,MTu	3P - 7P	60	10/26/2016 - 11/1/2016	1W	1	\$250.00	1
				** WE	EEKLY FLIGHT TOTALS **	1	3	\$800.00	
		FLIGHT 2							
	2.1	WThF,MTu	6A - 10A	60	11/2/2016 - 11/8/2016	1W	4	\$300.00	4
	2.2	WThF,MTu	10A - 3P	60	11/2/2016 - 11/8/2016	1W	4	\$250.00	4
	2.3	∘WThF,MTu	3P - 7P	60	11/2/2016 - 11/8/2016	1W	4	\$250.00	4
	2.4	S.	6A - 7P	60	11/5/2016 - 11/5/2016	1W	2	\$80.00	2
	2.5	S	6A - 7P	60	11/6/2016 - 11/6/2016	1W	2	\$80.00	2
Ta .		di		** WE	EEKLY FLIGHT TOTALS **	1	16	\$3,520.00	

SPOTS
CASH
TRADE
NSL
TOTAL

Oct 16	Nov 16				
3	16				
800.00	3520.00				
0.00	0.00				
0.00	0.00				
800.00	3520.00				

^{** 10/31/2016 10:14:00} AM: CANAL PARTNERS MEDIA HAS PAID KATZ CIA VIA CREDIT CARD - WHEN AN AGENCY PAYS KATZ MEDIA VIA CREDIT CARD, THERE IS A CUSTOMARY CREDIT CARD CHARGE ASSOCIATED WITH THE PAYMENT WHICH WILL BE CHARGED BACK TO THE STATIONS. PLEASE NOTE THERE IS A 24 HOUR CANCELL ATION POLICY WITH ALL POLITICAL/ISSUE ORDERS. PLEASE CONFIRM WITH MICHAEL.MERGET@KATZRADIOGROUP.COM. 215.557.4208. THANKS!

Oct 31, 16 CONT#

REP EASTMAN

30214804 Mod# Ver# 1 (Last =)

DDS CONT# 0 / / 4714 C/P/E:

	TOTAL
SPOTS	19
CASH	4,320.00
TRADE	0.00
NSL	0.00
TOTAL	4,320.00

** Competitive Comments **

SVC: FA99 MSA CustRadio

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

Tracking: 20161030134565v1

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location:	Date:
Katz Radio Group - FM Radio Phila, PA	10/30/2016

I, Devon Prescod
do hereby request station time concerning the following issue:

Internet access, telephone, and television infrastructure

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
	S	EE ATT	ACHE		

Date of First Broadcast: 10/31/2016 Date of Last Broadcast: 11/08/2016

Total Charges: \$*****79,587.40 NET

This broadcast time will be used by: _____

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THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT "COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE." FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?" ☐ Yes ☑ No
For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):
I represent that the payment for the above described broadcast time has been furnished by (name and address):
and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").
List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

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Tracking 00404

Tracking: 20161030134565v1

THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT DOES NOT "COMMUNICATE A POLITICAL MATTER OF NATIONAL IMPORTANCE"

I represent that the payment for the above described broadcast time has been furnished by (name and address):

Communication Workers for America 501 3rd Street, NW Washington, DC 20001

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Chris Shelton, President	Dal ately).
Officion, Freducti	

Tracking: 20464020424565...

Title

Tracking: 20161030134565v1

TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

liability, including reas above-requested adve also agrees to prepa station at least	to indemnify and hold harmless the station for sonable attorney's fees, that may ensue from ertisement(s). For the above-stated broad are a script, transcript, or tape, which will before the time of the scheduled b	n the broadcast of the dcast(s), the sponsor l be delivered to the broadcasts.							
TO BE S	SIGNED BY ISSUE ADVERTISER (SI	PONSOR)							
10/30/2016	100	(770) 427-0735							
Date	Signature	Contact Phone Number							
TO BE SIGNED BY STATION REPRESENTATIVE □ Accepted □ Accepted in Part □ Rejected									
•		= 11 9,0000							

Printed Name

Signature

AGREED UPON SCHEDULE

For All Issue Advertisements That Communicate a Message Relating to Any **Political Matter of National Importance**

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

Attach proposed schedule with charges (if available):

Date of First Broadcast: 10/31/2016

Date of Last Broadcast: 11/08/2016

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual time the rate for spots "communicating a political matter of national importance" air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that and rates for specific spots aired. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.

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